Group purchasing report

10/2/2013

Sent via email

I would like to turn over the HSLI group purchase committee chair to someone else. I spoke to Beth Robb yesterday because she has been working with vendors for group purchases for the Presence libraries – not Ovid or Ebsco – other products. She is not willing to chair the committee, but is willing to work on it. She suggested that we discuss this at Friday’s board meeting. Ovid and Ebsco have not been willing to negotiate. They expect us to accept their pricing. One question I want to ask the board is how hard to you want us to negotiate. Is the board willing to walk away from a deal when price increases are in double digits?

Virginia Gale

Additional comments from Stacey Knight-Davis, 10/3/2013

I have approached the Wisconsin Health Science Library Association to see if they would be interested in a partnership to increase the size of our bargaining group. I had not heard back as of this writing.